

LAURA PARDO, CAMILA VALDERRAMA & SALMA  
MESTRE



# The Trouble With Geniuses Pt. 2

---

OUTLIERS | AP SEMINAR

# Warmup Activity No. 1

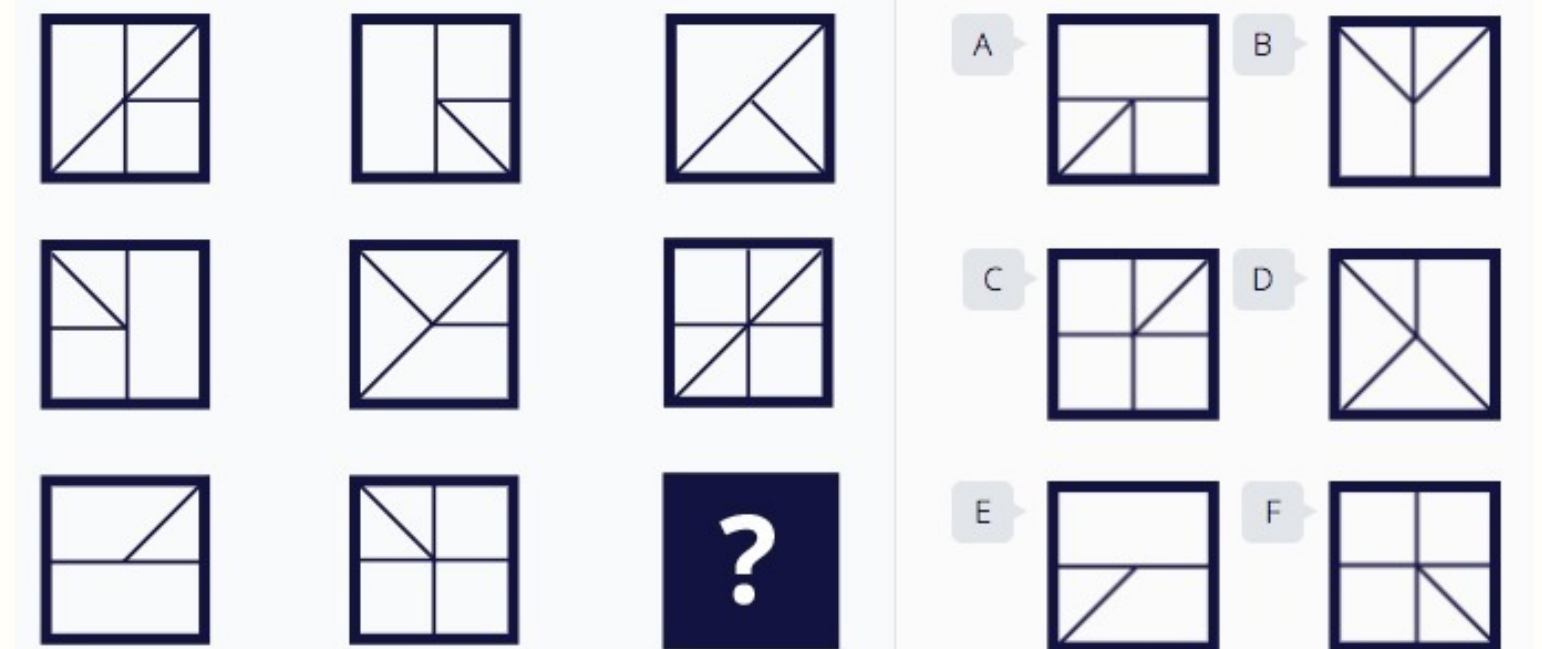
---

Do you know how IQ works?

1. Which of the following can be arranged into a 5-letter English word?

- a. H R G S T
- b. R I L S A
- c. T O O M T
- d. W Q R G S

2. Complete the pattern of the image below



# Warmup Activity No. 2

---

Defend your view  
point

- Convince your teacher to  
receive a late assignment.

Do you have the practical intelligence it takes?

*“What to say, when to  
say it and how to say it”*

---

## GLADWELL ARGUES...

That even though IQ intelligence is an important factor in one's success, it can not be reached without practical intelligence and social skills.

---

Thesis

# 2 Main Arguments

GLADWELL STATES 2 ARGUMENTS TO SUPPORT HIS THESIS

---

**CORRECT USE OF  
PRACTICAL INTELLIGENCE  
CAN LEAD SOMEONE TO  
SUCCESS**

**IQ IS NOT DIRECTLY  
INVOLVED WITH ONE'S  
SUCCESS**

# EVIDENCE

## The Correct Use of Practical Intelligence

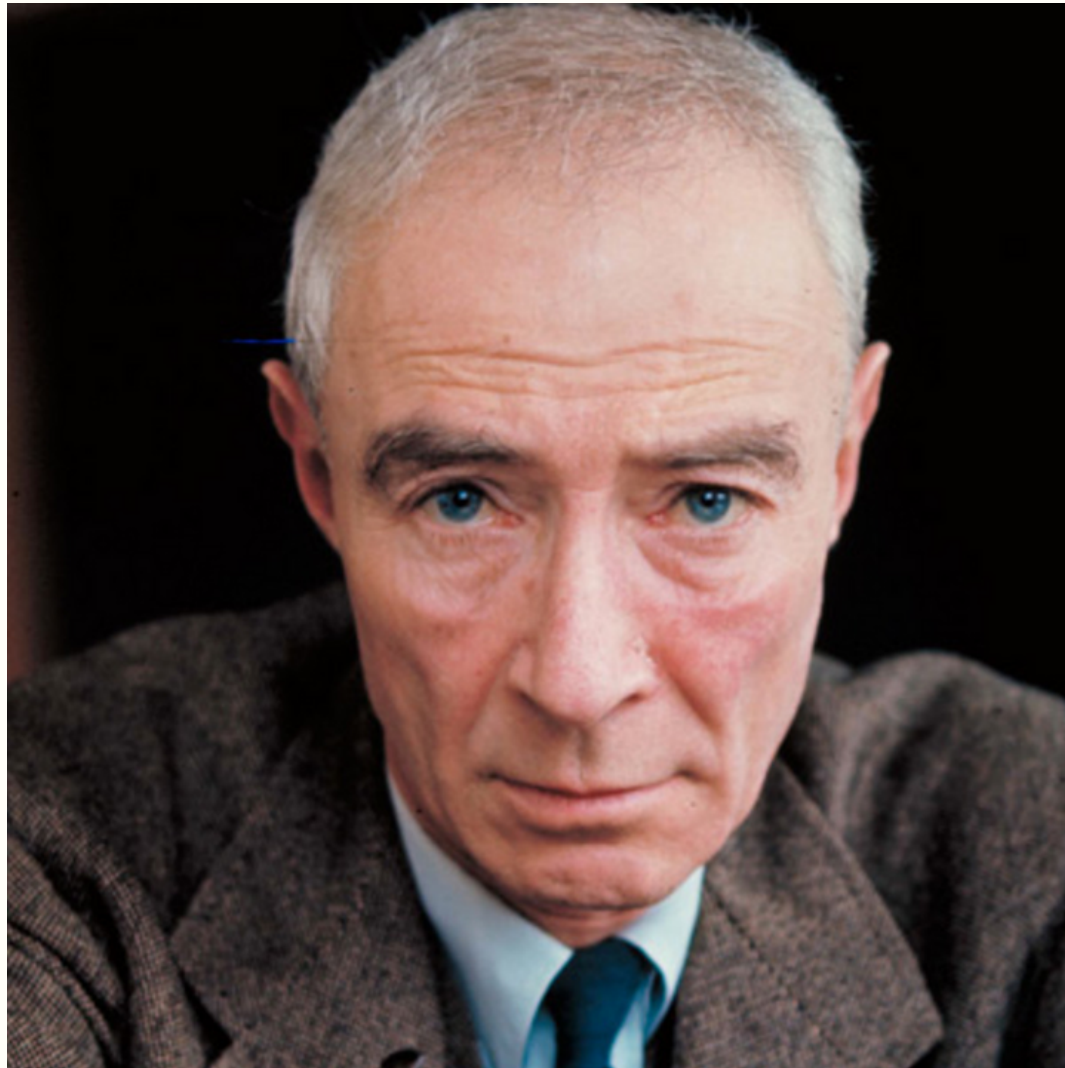
- Openheimer vs. Langan
  - The study of the Third Graders
-

# Income & Outcome!

what comes in and what comes out

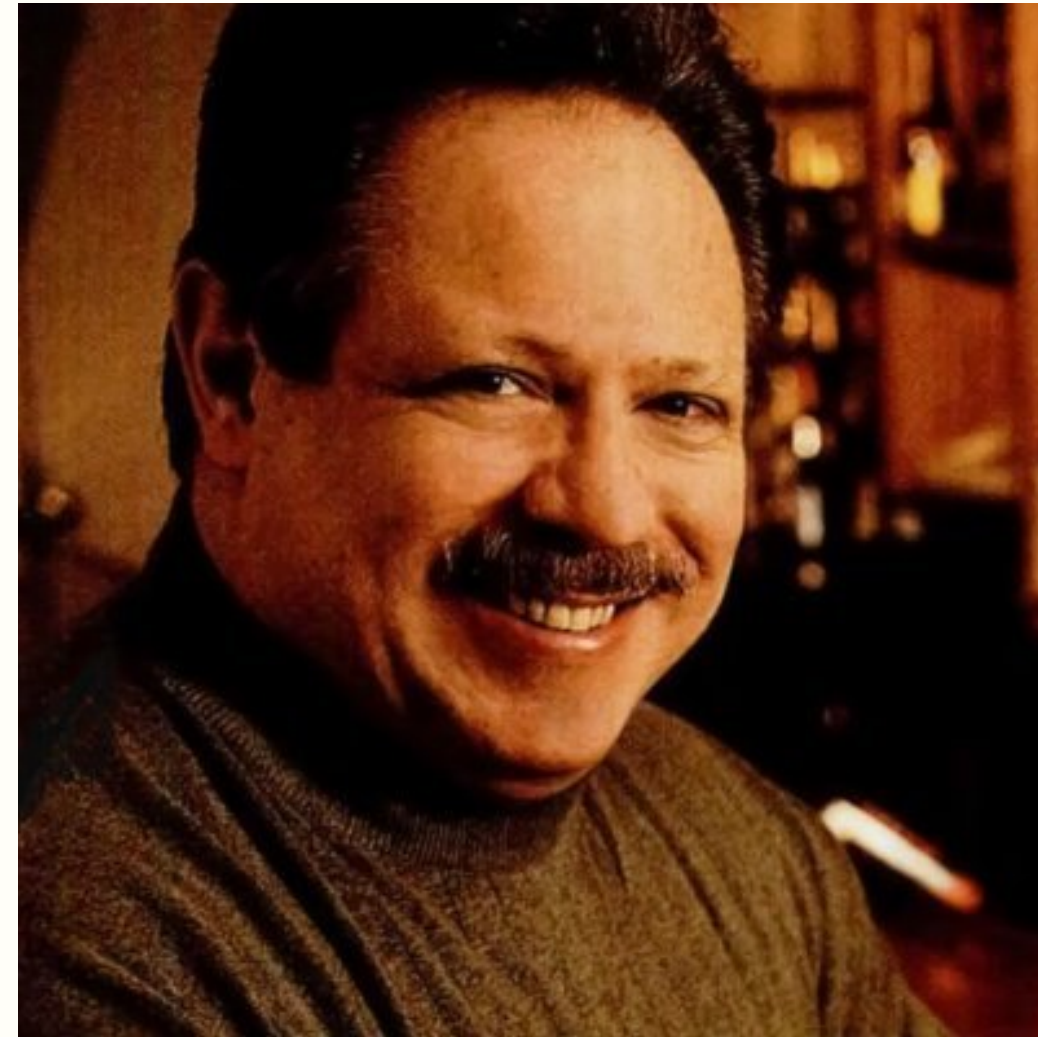


# Oppenheimer



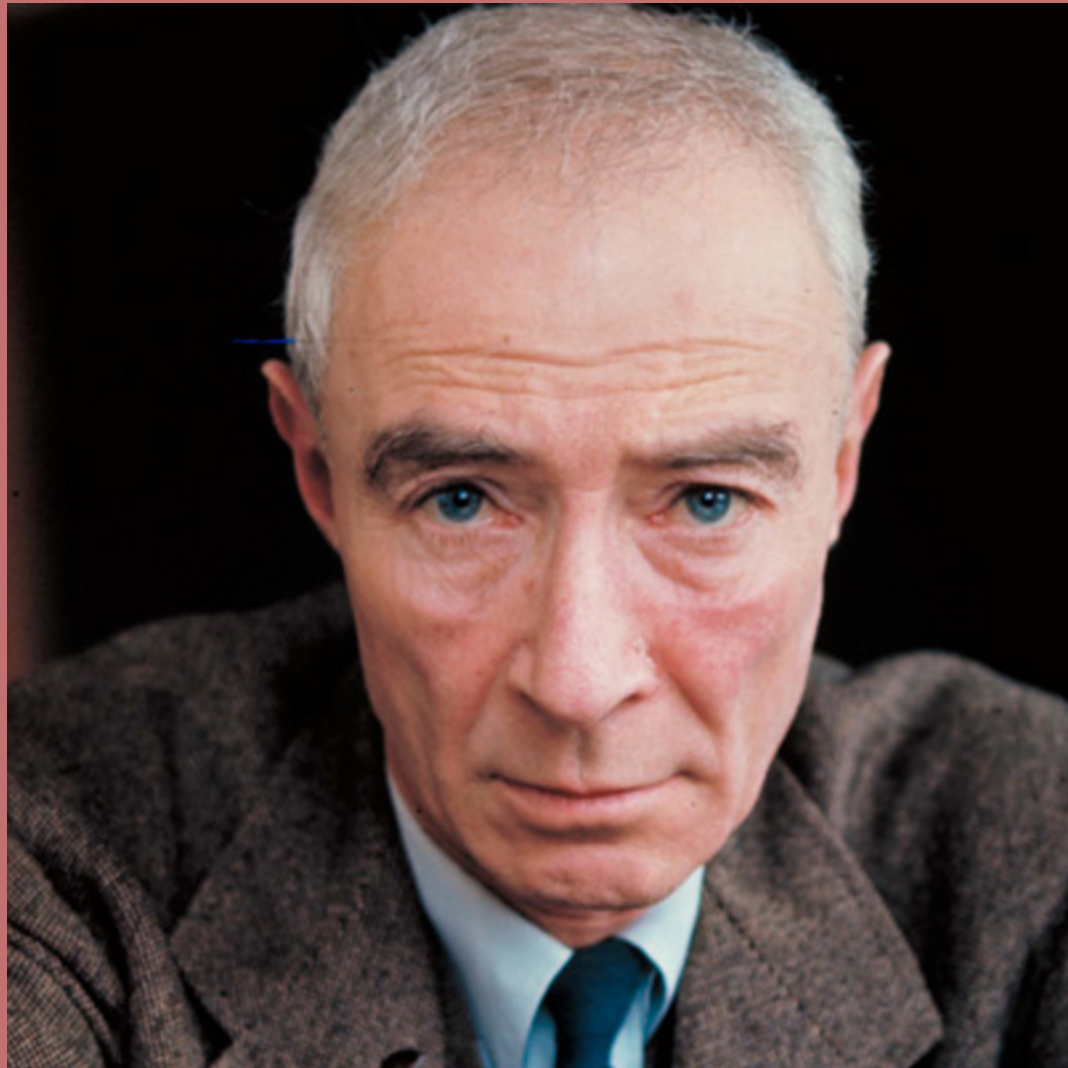
- High IQ
- Wealthy Family
- Opportunities
- Tried to poison someone

# Langan



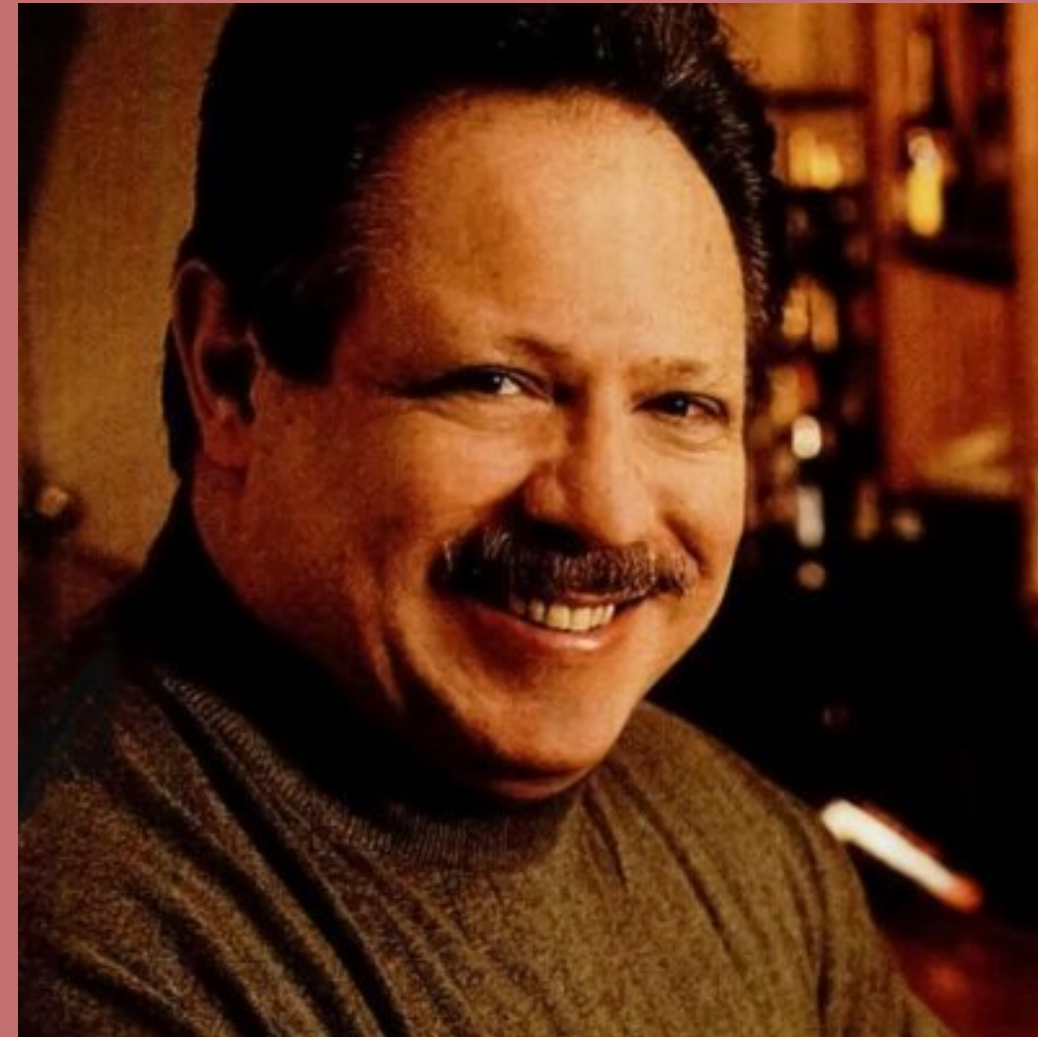
- High IQ
- Poor Family
- Low Opportunities
- Missed a class on College
- Did not manage to change classes

# Oppenheimer



Wealthy, recognized man for his  
intelligence and high IQ

# Langan



Became a bar bouncer

So.. What are the  
differences between  
them?



# The Third Graders

## AND THE SOCIOECONOMIC BACKGROUND THEORY



### Low- Income families

---

- Fear of authority
- Believe they have to obey
- Not involved in growth beyond academics



### Middle and High Class Families

---

- Involved in the flourishing of skills and habilities
  - Motivate individualistic growth
  - Concerted Cultivation
  - Social abilities
- Real- life problem solving
- Gruop and collaborative situations



# HOW MANY OF YOU...

## POLLEV ACTIVITY

Three different escenarios, in which can you develop cognitive life skills such as practiccally intelligence.

---



ARGUMENT NO. 2

# IQ is not directly involved in success

---

- The Termite Experiment

1,500 kids with  
high IQs

## ARGUMENT NO. 2

A's →

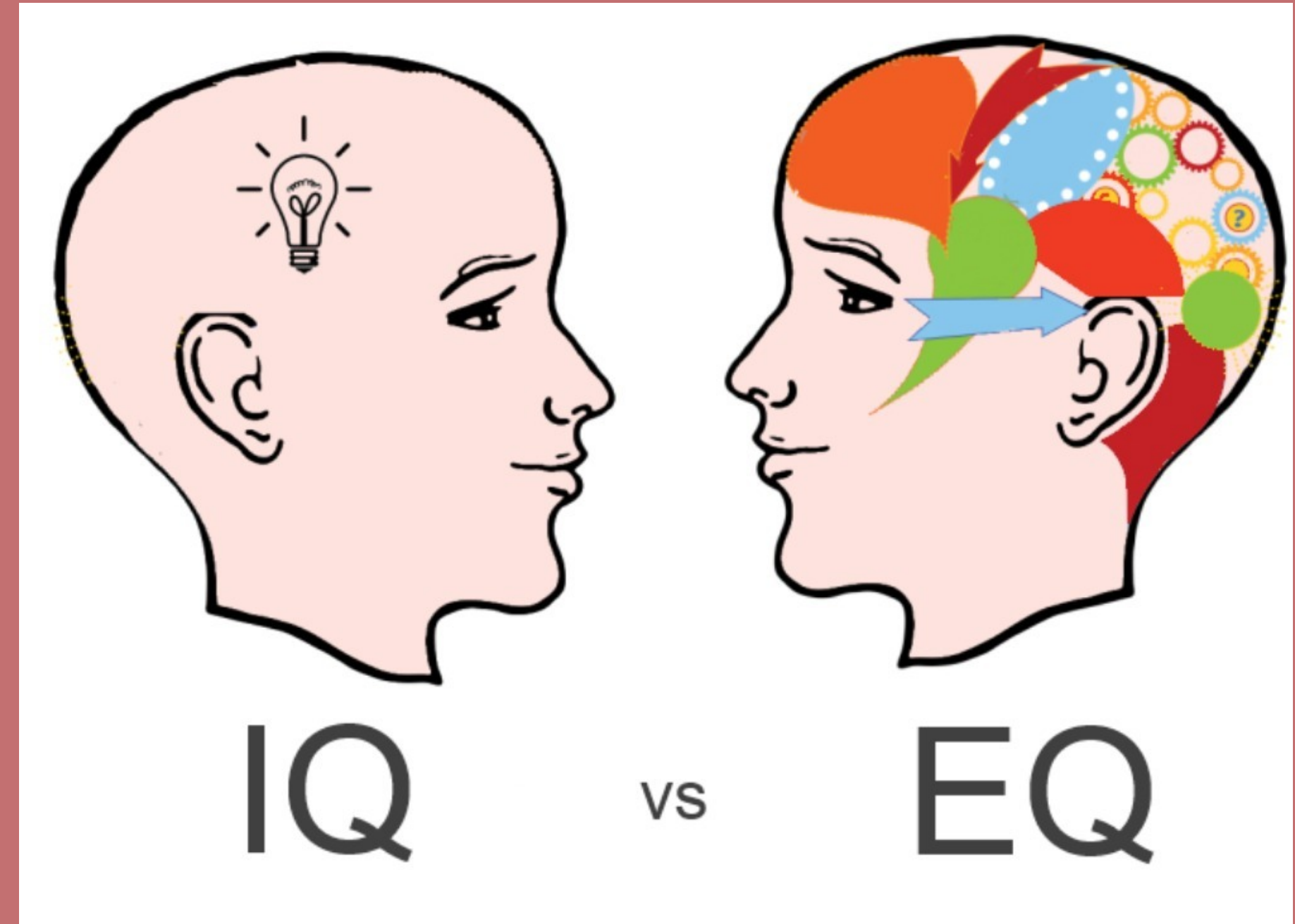
- High IQs
- Wealthy families
- Quality Education

B's →

- High IQs
- Mid- class families
- Good education

C's →

- High IQ's
- Low Income families
- Not the best education





## ARGUMENT NO. 2

A's →  
- Engineers  
- Physicians  
- Lawyers

B's → - Good jobs but not the best

C's →  
- Dropouts  
- Men sitting in their couches  
(jobless)



The real outliers are the ones  
in the C's that are able to  
succeed.

# Effectiveness of the Evidence

---

- Veracity with evidence from primary sources
- Evidence supports the sub-arguments stated by the author
- Supports as well the main thesis
- The evidences are cohesive, meaning they support each other and aren't contradictory
- The author uses appeals throughout his argument
- He gives credibility to the evidence itself
- He uses paraphrasing and textual evidence.

01

Oppenheimer vs.  
Langan

02

The Third Graders

03

The Termite  
Experiment

# SOURCES:

---

- Arya College of Engineering and IT. (2019, October 4). IQ VS EQ Which is More Important in Career Success - Arya College of Engineering and IT. Medium. <https://medium.com/@aryacollege/iq-vs-eq-which-is-more-important-in-career-success-9e37e646d2d9>
- Dreamstime. (2000). Hungry afro-american teenager eagerly eating sandwich, poor family, crisis. Stock photo. Dreamstime.Com. <https://www.dreamstime.com/photos-images/poor-family.html>
- Gil, M. (2020, August 21). outliers? ActiGlobal. <https://actioglobal.com/es/outliers/>
- J. (2018, July 13). Australia's 50 Wealthiest Families. Family Business Advisors. <https://finh.com/news/australias-50-wealthiest-families/>
- J. Robert Oppenheimer. (2020, February 14). Biography. <https://www.biography.com/scientist/j-robert-oppenheimer>
- Langan, C. (n.d.). Chris Langan (@RealChrisLangan) | Twitter. Twitter. Retrieved September 1, 2020, from <https://twitter.com/realchrislangan>
- Overflow, S. (2018, September 16). Which of the six tiles is missing? — An IQ Test Question. Puzzling Stack Exchange. <https://puzzling.stackexchange.com/questions/72341/which-of-the-six-tiles-is-missing-an-iq-test-question>